



**PREMIUM PARTNER IN
PACKAGING & HANDLING**

INFOSHEET

INTERNATIONAL SUPPLIER OF PREMIUM
PACKAGING & HANDLING SOLUTIONS

2020 / 21

PalletBiz has started out as a modest, family driven company in late 1998.

2019 therefore marks an extraordinary milestone for PalletBiz as we are celebrating our 20th anniversary. In the past two decades we have built up an international network consisting of outstanding business partners and colleagues throughout EMEA, while developing to become one of the leading cross-border providers within the packaging & handling industry.

Our continued aim is to provide the best pallet & packaging products to the industry while keeping the right set of corporate values and beliefs intact. We consider ourselves a Premium Partner where Business, Environment and Values come together – this is the PalletBiz Way.



Jens J. Gents
CEO & Chairman



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A RAPIDLY GROWING NETWORK

PalletBiz is a packaging & handling network, comprising a growing number of franchise production units and distribution depots linked by global sourcing and sales operations.

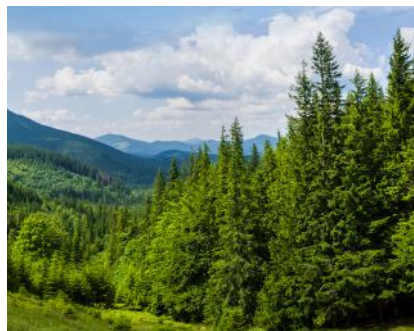
From a modest beginning 20 years ago, PalletBiz has gradually expanded to several regions of Europe, as well as to the Middle East and most recently South Africa.

Our mission is to provide clients with a range of domestic and cross-border services, in addition to our quality packaging and handling materials.

Looking ahead, our aim is to further expand our geographical footprint in close cooperation with our clients, thus ensuring that Your relation with PalletBiz is professional as well as sustainable. We like to call it a long-termed promise to shared success within the area of packaging & handling.



*By combining & leveraging of the increasing **network strength** – we strive to offer **Premium Pallets & Packaging solutions** for **cross-border clients** as a **one-call-for-all**.*



BUSINESS

A consistent 39% compounded growth rate for the network makes PalletBiz a premium partner choice for clients as well as suppliers across EMEA.

ENVIRONMENT

PalletBiz is taking a leading stand in the industry to protect the environment by considering forest biodiversity as part of our business approach & sustainable processes.

VALUES

We believe in a simple set of core values that guide our approach in doing business across countries and cultures: openness, loyalty, pro-activity and win-win.

Pallets, Packaging Products & Pooling Services

- Euro Pallets
- PalletBiz Pallets
- Used Standard Pallets
- Pallet Pooling Services
- Half Pallets
- Industrial Pallets
- Pallet Collars
- Custom Products





A EURO PALLET IS OFTEN OVER-DIMENSIONED, BUT FACILITATES A GREAT RESALE OPPORTUNITY - WHEREAS THE PALLETBIZ PALLET IS A GREAT COST ALTERNATIVE FOR RECYCLING WITHIN CLOSED POOLS.

The 1200 x 800 exchangeable EPAL and UIC certified Euro Pallets are considered premium quality, and are categorized as a standard pallet. They are the most known and recognized pallet types in the world.

The PalletBiz Pallet is made as an attempt to offer a highly durable pallet at lower costs - without compromising on quality. Many companies find that they do not need a 1.500 kg. load bearing capacity of the Euro Pallet, but a 1.000 kg. of the PalletBiz Pallet will do the job.



EURO PALLETS

Euro Pallets conform to the UIC 435-2 standards and are treated in accordance with IPPC ISPM-15. We offer standard 1200 x 800 exchangeable EPAL and UIC certified Euro Pallets in premium quality.

Specifications:

Dimensions:

1200 x 800 x 144 mm

Material:

Soft and hard woods (e.g. pine, spruce, poplar)

Standards:

EPAL, UIC, IPPC ISPM-15, Kiln dried

Services available for product:

All life-cycle services



- ★ **Optimal dimensions for truck or rail transportation**
- ★ **Easy and efficient handling due to its reliability and standard**
- ★ **PalletBiz has more than 15 years of licensed repair and life-cycle service experience**

PALLETBIZ PALLETS

The PalletBiz Pallet is our own pallet construction, designed to be an alternative to Euro Pallets. The pallet is lighter in weight and has a reduced direct as well as transport and handling cost.

Specifications:

Dimensions:

800 x 600, 1200 x 800 or 1200 x 1000 mm

Material:

Soft and hard woods (e.g. pine, spruce, poplar)

Standards:

IPPC ISPM-15, Kiln dried

Services available for product:

P-DESIGN technical calculation as per ISO 8611



- ★ **Great cost alternative to other standard pallets: maintaining the same quality & strength**
- ★ **Unique design, easily identifiable**
- ★ **Fully recyclable**

USED STANDARD PALLETS

Used Pallets constitute a less expensive alternative to new pallets.
These pallets can – with the correct handling – be cycled 5-6 times or more.

Specifications:

Dimensions:

Any exchangeable pallet

Material:

Soft and hard woods (e.g. pine, spruce, poplar)

Standards:

GS1 Quality Guideline for exchange

Services available for product:

Collection, buy-back, pooling & repair services



- ★ **Used exchangeable pallets – competitive prices**
- ★ **Three main categories: A, B, and C as per the GS1 Quality Guideline**
- ★ **PalletBiz has an extensive network for collecting & repairing used pallets**



Help the environment



Save money



Develop your business sustainably



Free up warehouse space

Assign PalletBiz to reduce your stock of pallets to a minimum and start **lowering your CAPEX.**

PALLET POOLING SERVICES




Many companies are not aware of the potential cost-savings involved in recycling pallets and packaging within a company, a group, or throughout the supply chain. PalletBiz has more than 15 years of experience in pallet pooling, and is constantly in search of innovative and responsible ways of providing such sustainable solutions.

The below chart resembles a standard recycling process provided through a framework agreement, which leaves our clients with a great and greener optimization possibility.



Both standard, as well as specialized pallets & packaging can be recycled in either a closed or an open pool. In the top-right corner of this page the most common types have been listed – so why not contact us to check the pooling possibilities for your company.

As indicated below; Reduce, Reuse & Recycle and Go Green – all while saving money!

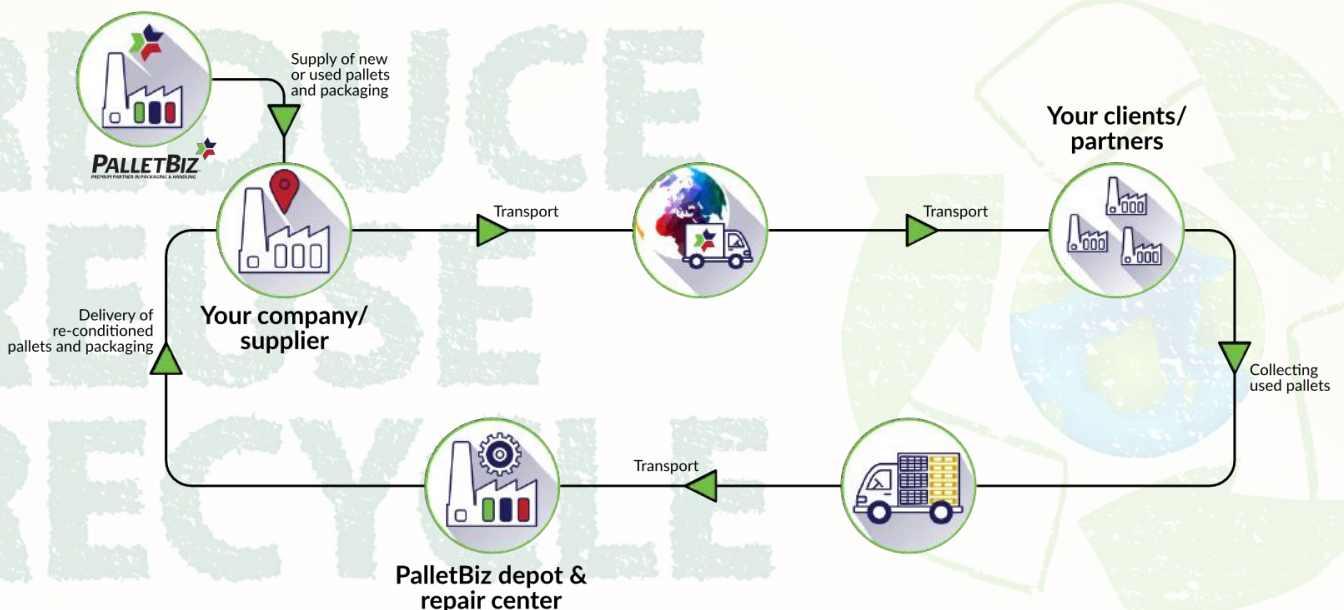
OPEN POOL [STANDARD PALLETS & PACKAGING]

-  EURO PALLETS
-  UIC GITTERBOXES
-  STD. PALLET COLLARS

CLOSED POOL [NON-STANDARD PALLETS & PACKAGING]

-  PALLETBIZ PALLETS
-  LIDS AND OTHER PACKAGING MATERIAL
-  YOUR OWN SPECIAL PALLETS & PACKAGING

BOTH STANDARD, AS WELL AS SPECIALIZED PALLETS & PACKAGING CAN BE RECYCLED IN EITHER A CLOSED OR AN OPEN POOL – SO WHY NOT CONTACT US TO CHECK THE POOLING POSSIBILITIES FOR YOUR COMPANY?



HALF PALLETS



Half pallets can help achieve a better transport economy due to the smaller size and therefore easier handling.

In addition to half pallets, we also offer Düsseldorf pallets according to the DIN 15146 norm – the choice of pallet will as usual depend on specific purpose and need.

Specifications:

Dimensions:

600 x 800 x 144 mm

Material:

Soft and hard woods (e.g. pine, spruce, poplar)

Standards:

IPPC ISPM-15 heat treatment, KD

Services available for product:

P-DESIGN technical calculation as per ISO 8611

INDUSTRIAL PALLETS



Industrial pallets help increase productivity as they are suitable for automated production and warehousing facilities.

A 1200 X 1000 pallet usually appeals to the vast industry, globally. Depending on the design it is highly suitable for both transport and storage as mentioned above.

Specifications:

Dimensions:

1200 x 1000 mm (or 1000 x 1200 mm)

Material:

Soft and hard woods (e.g. pine, spruce, poplar)

Standards:

EPAL/Special, IPPC ISPM-15, KD, certified nails

Services available for product:

P-DESIGN technical calculation as per ISO 8611



PALLET COLLARS



Pallet collars represent a highly practical tool for quickly creating a flexible box for the storage of loose goods and parts.

We produce pallet collars for Euro sized pallets, half pallets and special pallets upon request – all planed and heat-treated.

Specifications:

Dimensions:

1200 x 800; 800 x 600; 1200 x 1000 mm & special

Material:

Soft woods and galvanized metal hinges

Standards:

IPPC ISPM-15, Kiln dried

Services available for product:

Custom branding/logo, buy-back as well as a selection of accessories upon request

CUSTOM PRODUCTS



Our custom products are – as the name reveals – designed and made according to your specific needs and requirements.

We have 15+ years of experience in the Network with everything from specialized crates, cradles, boxes, and other pallets.

Specifications:

Dimensions:

To client specifications

Material:

Soft and hard woods

Standards:

To client specifications

Services available for product:

Custom branding, tilt/shock impact labels. Container packing/montage & lashing in selected regions

Have you analyzed what packaging is optimal for your company?

Let our experts guide you!



PACKAGING CONSULTING

Clients of PalletBiz always benefit from day-to-day consultation and advice as part of our account management relationship.

However, besides this PalletBiz also offers focused consulting services to potential and existing clients, including optimizing pallet and handling spend in line with client key objectives and PalletBiz principles for "Green Growth".

Key objectives differ depending on the specific client case, but it usually includes proposals for re-design or replacement of certain pallets and packaging products, as well as identification of potential savings across the supply chain.

Our consulting practice has more than 20 years experience, delivering a guaranteed ROI for our clients within the area of packaging and handling materials.

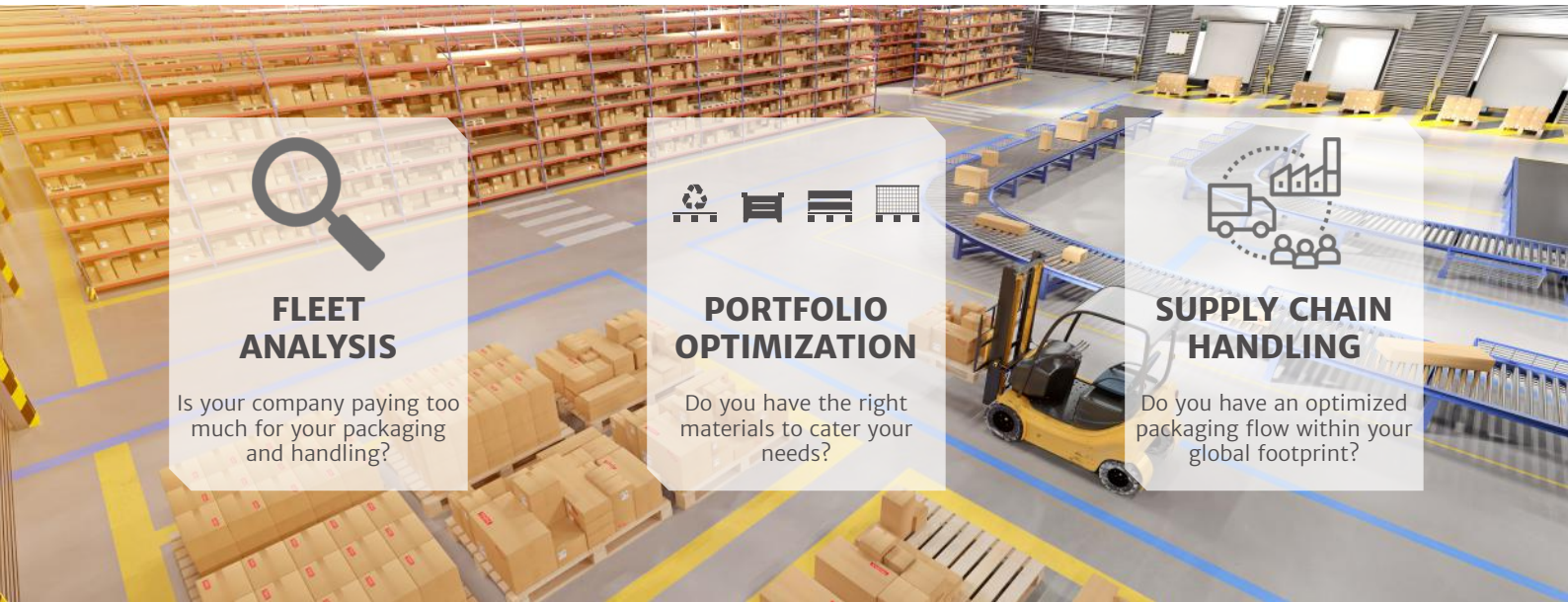
Question: What holds you back?



MOST COMPANIES SPEND AN AVERAGE OF 3%+ OF THEIR REVENUE ON PACKAGING MATERIAL COSTS. PALLETBIZ CAN USUALLY REDUCE COSTS BY 8-10% BY OPTIMIZING YOUR TOTAL SPEND ON PACKAGING & HANDLING MATERIALS.



... A CONSULTATIVE APPROACH TO PACKAGING & HANDLING



FLEET ANALYSIS

Is your company paying too much for your packaging and handling?



PORTFOLIO OPTIMIZATION

Do you have the right materials to cater your needs?



SUPPLY CHAIN HANDLING

Do you have an optimized packaging flow within your global footprint?

KEY BENEFITS OF PALLETBIZ CONSULTANCY



NO-CURE-NO-PAY

We never charge for consulting fees until a proof of concept has been established.



WE PRACTISE WHAT WE PREACH

Any study or implementation project will be set up in a professional manner.



PROPER PROJECT MANAGEMENT

We will never give you advice that we cannot deliver, nor ensure implemented.

“PalletBiz is working professionally and has extensive knowledge within the Wood Packaging area. Our cooperation with PalletBiz has resulted in an optimization of Cembrit’s Wood Packaging solutions”

– **Karsten de Rosche Beierholm**
(Group Director, Sourcing – Cembrit)



MEET PALLETBIZ

WE ARE PROUD TO PRESENT OUR TEAM ACROSS EMEA - REPRESENTING A MULTI-CULTURAL ENVIRONMENT WHICH INSPIRES US EVERYDAY THROUGHOUT THE COMPANY



CONTACT INFORMATION

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* For more locations within the respective regions, please visit our website or contact us using the above details.



ISPM-15
HEAT TREATMENT
LICENSED

ISO 14001
CERTIFIED

ISO 9001
CERTIFIED



** Not all PalletBiz entities hold all certifications.
For an overview of which certification each company holds, please visit our website.*

- WE LOOK FORWARD TO HEARING FROM YOU

YOUR LOCAL PARTNER